

Bryan J. Clark
 Managing Director
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Specialty

- Equity Placement
- Debt Placement

Select Clients

- Americold
- Castllake
- Deco Communities
- Feldman Equities
- Five Star Development
- GEM Realty Capital
- Goldman Sachs
- Hammer Ventures
- Isles Ranch
- Lansing Companies
- Manchester Financial Group
- Meriwether Companies
- Oaktree Capital
- Rialto Capital Management
- Tower Realty Partners
- Veritas Urban
- Westbrook Partners

Career Summary

Mr. Clark is a Managing Director in the San Diego office of HFF with more than 13 years of experience in commercial real estate finance. He is primarily responsible for originating senior lien and mezzanine commercial real estate debt, preferred and joint venture equity placement transactions throughout the western United States.

Mr. Clark joined the firm in July 2011. Prior to joining HFF, he served as Director at ARG Capital Partners, where he was responsible for the origination of debt and equity transactions nationwide as well as the maintenance of lender relationships. Mr. Clark graduated with honors in real estate and finance from San Diego State University and holds a Master of Real Estate Development from the University of Southern California. He is a member of the local chapters of the ULI, NAIOP, ICSC and CCIM.

Representative Assignments

PROPERTY	LOCATION	TYPE	VALUE
Ritz Carlton Hotel & Villas	Paradise Valley, AZ	Construction Loan	\$282,000,000
Tower 180	San Diego, CA	JV / Construction Loan	\$117,500,000
625 Broadway	San Diego, CA	JV / Construction Loan	\$105,000,000
Timbers Kauai	Lihue, Kauai, HI	Construction Loan	\$96,000,000
Lakehouse on 17th	Denver, CO	Construction Loan	\$83,027,000
Scottsdale Plaza Resort	Scottsdale, AZ	Floating-rate	\$63,500,000
1020 Prospect / Muse	San Diego, CA	JV / Construction Loan	\$50,000,000
Midway Post Office Distribution Facility	San Diego, CA	JV Equity	\$45,000,000
Wells Fargo Center Tampa	Tampa, FL	JV / Acquisition Loan	\$44,000,000
Cottonwoods Resort	Paradise Valley, AZ	Construction Loan	\$43,300,000
Envy Condominiums	Scottsdale, AZ	JV / Construction Loan	\$38,000,000
Morgan Stanley Tower	Saint Petersburg, FL	Senior & Mezz Loans	\$35,300,000
Edison on Central Condominiums	Phoenix, AZ	JV / Construction Loan	\$30,000,000
Manchester – UT	San Diego, CA	Fixed-rate	\$27,500,000
Riviera Condominiums	Walnut Creek, CA	Construction Loan	\$23,000,000
Inspire on Earl Condominiums	Scottsdale, AZ	JV / Construction Loan	\$18,000,000
Herschel and Wall	La Jolla, CA	Property Sale	\$15,200,000
Skyborne	Desert Hot Springs, CA	JV Equity	\$15,000,000
The Louie Apartments	San Diego, CA	Fixed-rate	\$12,800,000
Driftwood Apartments	San Diego, CA	Construction Loan	\$12,700,000
Safeway Build-To-Suit	Phoenix, AZ	Construction Loan	\$14,236,911
Veritas Urban Hillcrest	San Diego, CA	Construction/Perm Loan	\$7,460,000
The Point	San Diego, CA	Fixed-rate	\$5,000,000

Professional Affiliations

- Urban Land Institute (ULI)
- NAIOP
- Alumni Advisor to the SDSU Real Estate Society

Education

- MRED, University of Southern California
- BS, San Diego State University