

Kevin C. MacKenzie

Executive Managing Director
Executive Committee Member
CA Lic. #01898953



4000 MacArthur Boulevard
Suite 1050
Newport Beach, CA 92660

T: (949) 798-4126
F: (949) 253-8810
kmackenzie@hfflp.com

Specialty

- Commercial Real Estate Advisory and Financing
- Joint Venture Equity and Equity Placement
- Credit Facilities
- Portfolio Financings

Select Clients

- Bixby
- Federal Realty
- GI Partners
- Hillwood
- Hines
- KBS
- LBA Realty
- Menlo Equities
- Oaktree
- PIMCO
- Rockefeller
- State Street Advisors
- Thackeray Partners
- TH Real Estate
- Westwood Financial

Education

- BS, California Polytechnic State University, Magna Cum Laude

Career Summary

Mr. MacKenzie is an Executive Managing Director in the Orange County office of HFF with more than 15 years of experience in commercial real estate investment banking. He specializes in the execution and expansion of the firm's capital markets platform through the representation of institutional and private owners of institutional-grade commercial real estate properties throughout the United States. As a member of the HFF Executive Committee, Mr. MacKenzie is responsible for the overall direction of the firm's 26 offices, as well as the day to day operations of the Orange County office. During the course of his career, Mr. MacKenzie has executed in excess of 550 transactions totaling more than \$15 billion in consideration, across all property sectors and regions of the United States.

Mr. MacKenzie joined the firm in March 2004. Prior to HFF, he worked in strategic finance and business development roles at various venture capital-backed technology companies in Silicon Valley. During his tenure in the technology industry, Mr. MacKenzie played a key role in raising more than \$250 million in venture capital from prominent firms, including Kleiner Perkins Caufield and Byers and Benchmark Capital.

Representative Assignments

PROPERTY	LOCATION	TYPE	VALUE
WF Roll Up	Various	Advisory	\$1,200,000,000
Park La Brea – Apartments	Los Angeles, CA	Permanent	\$878,000,000
Bixby – Industrial Strategy	West Coast	Equity Advisory	\$400,000,000
Ontario Mills Mall – Retail	Ontario, CA	Permanent	\$350,000,000
The Bridges at Irvine – Office	Irvine, CA	Adjustable-rate	\$339,236,000
Crescent Office Portfolio – Office	Dallas, TX	Adjustable-rate	\$332,950,000
Equity One Portfolio – Retail	Various States	Permanent	\$312,195,000
The Summit Birmingham – Retail	Birmingham, AL	Permanent	\$208,000,000
Pacific Commons – Retail	Fremont, CA	Investment Advisory	\$202,000,000
Bixby Credit Facility Portfolio – Industrial	Various States	Permanent	\$180,000,000
Denver Place – Office	Denver, CO	Adjustable-rate	\$172,000,000
Southlake Town Square – Retail	Southlake, TX	Permanent	\$150,000,000
Intersect - Office	Irvine, CA	Advisory/Adjustable-rate	\$144,000,000
GSK – Biotech	Rockville, MD	Permanent	\$138,000,000
MAA Apartment Portfolio – Apt	Various States	Permanent	\$128,000,000
Hote MdR – Hotel	Marina del Rey, CA	Debt/Investment Advisory	\$128,000,000
Plaza El Segundo – Retail	El Segundo, CA	Permanent	\$125,000,000
Optimus Logistics – Industrial	Perris, CA	Debt/Equity Advisory	\$120,000,000
Lakeshore Towers – Office	Irvine, CA	Adjustable-rate	\$115,500,000
Griffin Portfolio – Office	Various States	Permanent	\$110,000,000
WF Portfolio – Retail	Various States	Permanent	\$110,000,000
Pacific Center – Office	Torrance, CA	Investment Advisory	\$106,750,000
Bixby Portfolio – Industrial	Various States	Permanent	\$103,000,000
Inland Principal Portfolio – Retail	Various States	Permanent	\$102,275,000
Quintana – Office Campus	Irvine, CA	Adjustable-rate	\$100,605,000
Summit Phase VII – Office	Aliso Viejo, CA	Equity Advisory	\$100,000,000
WF Credit Facility – Retail	Various States	Credit Facility	\$100,000,000
WREN - Apartments	Los Angeles, CA	Permanent	\$100,000,000

Professional Affiliations

- Urban Land Institute Member – Current SSD National Council, OC Capital Markets Council, LA Capital Markets Council
- NAIOP Southern CA Chapter – Board of Directors 2011-2015 & 2013-2014 Fight Night Chair
- International Council of Shopping Centers (ICSC)
- Cal Poly Dean's Advisory Council – Real Estate Committee