

Marty F. O'Connell
Managing Director



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Specialty

- Multi-Housing

Professional Affiliations

- National Multifamily Housing Council (NMHC)
- Chicago Real Estate Council (CREC)
- Real Estate Investment Advisory Council

Professional Designations

- Licensed Real Estate Broker – States of Illinois and Kentucky

Education

- MBA, University of Illinois
- BA, University of Illinois

Career Summary

Mr. O'Connell is a Managing Director in HFF's Chicago office with 19 years of experience in commercial real estate, including real estate acquisitions, partnership transfers, joint ventures, project management and development joint ventures. Prior to joining HFF, Mr. O'Connell successfully completed more than \$700 million in rental and for-sale multi-housing acquisitions.

Mr. O'Connell joined the firm in October 2003 and has transacted more than \$13.4 billion of multi-housing transactions to date. Formerly, Mr. O'Connell held positions as Vice President of the Capital Transaction Group for Lend Lease Real Estate Investments, where he was responsible for overseeing all multi-housing transactions in the Midwest region. Prior to this, Mr. O'Connell was Vice President of Acquisitions for Kensington Realty Advisors, where he structured and negotiated multi-housing acquisitions in the Midwest on behalf of several of the largest pension funds in the United States.

Representative Assignments

PROPERTY	LOCATION	TYPE	VALUE
North Harbor Tower	Chicago, IL	Multi-housing	\$237,180,180
One East Delaware	Chicago, IL	Multi-housing	\$146,000,000
Ann Arbor Portfolio	Ann Arbor, MI	Multi-housing	\$124,750,000
The Chicagoan	Chicago, IL	Multi-housing	\$104,000,000
The Communities of Ascot Glen	Willowbrook, IL	Multi-housing	\$101,000,000
The Addison of Naperville	Naperville, IL	Multi-housing	\$98,500,000
180 North Jefferson	Chicago, IL	Multi-housing	\$96,500,000
Wheaton 121	Wheaton, IL	Multi-housing	\$95,750,000
1401 S. State	Chicago, IL	Multi-housing	\$92,500,000
The Belden-Stratford	Chicago, IL	Multi-housing	\$86,750,000
Berkshires at Hoffman Estates	Chicago, IL	Multi-housing	\$86,000,000
Canterbury Green	Fort Wayne, IN	Multi-housing	\$85,500,000
Green Trails	Lisle, IL	Multi-housing	\$78,000,000
Retreat at Danada Farms	Wheaton, IL	Multi-housing	\$73,500,000
Village Green of Ann Arbor	Ann Arbor, MI	Multi-housing	\$71,400,000